

# Psychology of Success

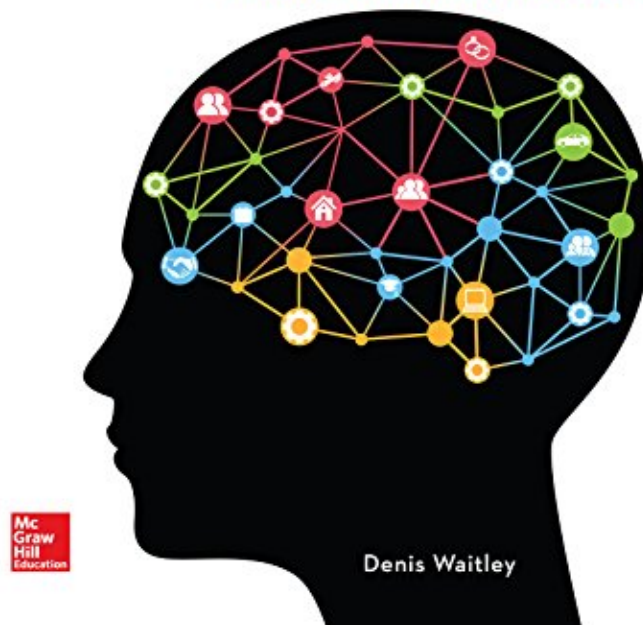
Denis Waitley

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Sixth Edition

## PSYCHOLOGY of SUCCESS

Finding Meaning in Work and Life



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Psychology of Success introduces the fundamental psychological principles of success. It is a book that is applicable to everyone regardless of age, background, or specialty. Unlike many psychology books, Psychology of Success doesn't take a one-size-fits-all approach. Instead, it asks you to take an active role in defining what is right for you as an individual. Psychology of Success calls on you to use self-awareness and critical thinking strategies to examine your

dreams, values, interests, skills, needs, identity, self-esteem, and relationships. This will help you set and achieve goals that are in harmony with your personal vision of success.

About the Author Denis Waitley is a world-renowned expert and motivational speaker on human performance and potential. Best known as the author/narrator of *The Psychology of Winning*, he has helped millions of people throughout the world in their quest for personal excellence. He is the author of several best-selling books, including *Seeds of Greatness*, *The Winner's Edge*, *Being the Best*, and *Empires of the Mind*. His newest book, *The Dragon and The Eagle*, compares the challenges facing both China and America in education and business as they attempt to survive and thrive together in a rapidly changing world. Long recognized as an authority on high-level achievement, Dr. Waitley has counseled leaders in every field, from CEOs to Super Bowl champions. He has lent his understanding and expertise to American astronauts and POWs. Dr. Waitley has also served as Chairman of Psychology on the U.S. Olympic Committee's Sports Medicine Council, dedicated to the performance enhancement of Olympic athletes. One of the country's most sought-after speakers, Denis Waitley was named Outstanding Platform Speaker of the Year by his peers and elected to the International Speakers' Hall of Fame. He is a graduate of the U.S. Naval Academy at Annapolis and holds a doctorate in human behavior. Dr. Waitley was a founding director of the National Association for Self-Esteem and has been a consultant to the President's Council on Vocational Education and the International Parenting Association.