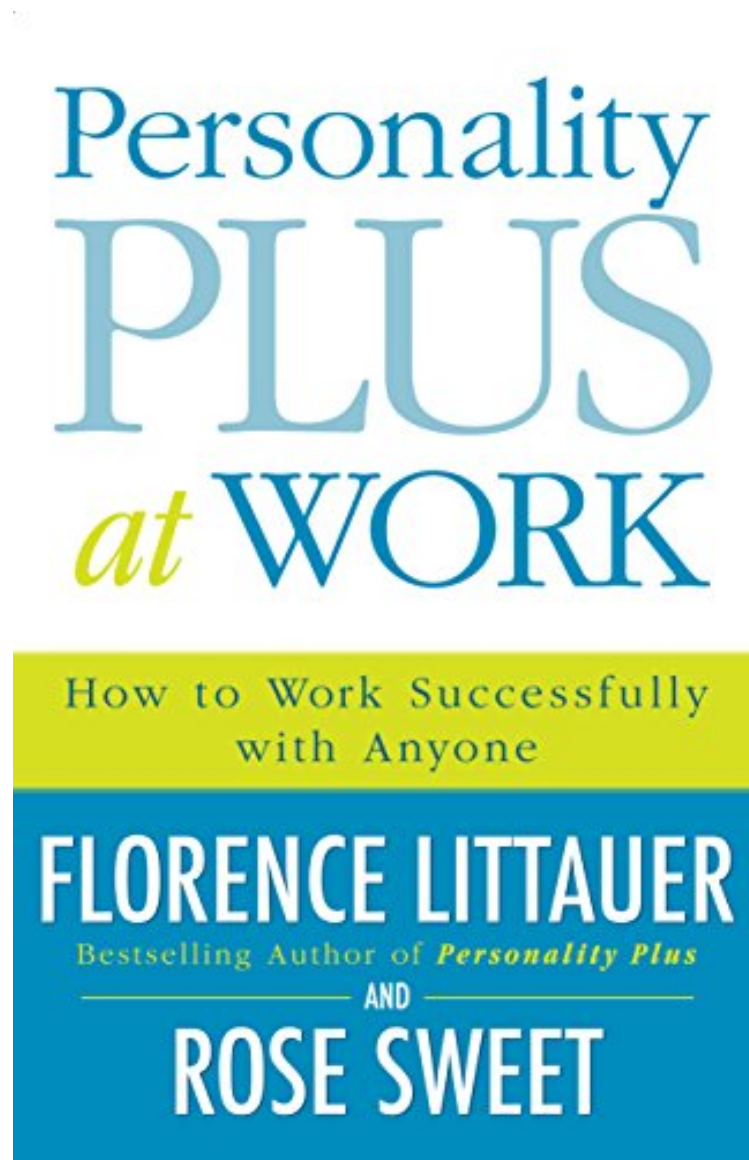


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Personality Plus at Work: How to Work Successfully with Anyone

Florence Littauer

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Florence Littauer : Personality Plus at Work: How to Work Successfully with Anyone before purchasing it in order to gage whether or not it would be worth my time, and all praised Personality Plus at Work: How to Work Successfully with Anyone:

2 of 2 people found the following review helpful. Fictional characters, Timeless principles.By Charlene SheldonWith great humor and insight, the authors put a modern, fictionalized spin on truth that enhances the quality of one's life and relationships. This book expands upon but does not replace Florence Littauer's original work, "Personality Plus." It is worth much more than it's cost in saved work relationships! If you can only afford one, though, I recommend

purchasing "Personality Plus." by Florence Littauer. While the authors lack the appropriate PhD degrees, this book is not lacking in truth drawn from time-tested wisdom of scientists and scholars such as Hippocrates (460–370 BC), Persian polymath Avicenna (980–1037 AD), Nicholas Culpeper (1616–1654), Immanuel Kant (1724–1804), Rudolf Steiner (1861–1925), Alfred Adler (1879–1937), Erich Adickes (1866–1925), Eduard Spranger (1914), Ernst Kretschmer (1920), and Erich Fromm (1947). Hans Eysenck (1916–1997) was one of the first psychologists to analyze personality differences using a psycho-statistical method (factor analysis), and his research led him to believe that temperament is biologically based. His research conclusions were remarkably similar to the four ancient temperaments. Other modern personality testing systems, such as the Keirsey Temperament Sorter, use different names, but have a striking resemblance to the four temperaments. When actually studied and applied, the principles work, not only in understanding self and others, but, more importantly, in promoting healthy, productive relationships. To me, the failure of the University system to address the temperaments in my MA in Counseling Psychology degree program was a gaping hole in my education. I'm thrilled to have uncovered this wisdom!

1 of 1 people found the following review helpful. Emotional languages
By Kindle Customer
An enjoyable read and another reminder on how every personalities plays a different role. It's not about putting people into generic labels of Sanguine, Choleric, Melancholy or Phlegmatic. The key is identifying what emotional language people in the work place speak so we can either learn to speak it fluently or get a translator . For some reason I was quite drawn this time to the Phlegmatic strengths of being faithful, following instructions, seeking the easiest route to solve problems, patience, ability to listen to others before making big decisions. All personalities have strengths and weaknesses and the more we understand them, and ourselves, the more we can focus on our strengths and be aware of our weaknesses

2 of 2 people found the following review helpful. one of the best books to read on how to get along with people. has helped me a lot
By Marvin Raber
I work at a camper trailer factory, my job is final inspection and quality control (and nobody likes an inspector) things got bad, me being a melancholy / phlegmatic (mostly melancholy) nobody could do it good enough for me. After reading this book I got a better understanding on why some people do things the way they do. It has been a great help and things are going a lot smoother at work thanks to this book. I think everybody should read it!!.

For 25 years, Florence Littauer's bestselling Personality Plus has been required reading for employees of major companies. Now, Personality Plus at Work takes things a step further and shows readers how to work successfully with anyone by paying attention to basic personality differences. It shows readers what happens when personalities are ignored, how each personality can lead, and how to combine different personalities to maintain a vital and harmonious workplace. Managers and leaders will especially appreciate the insights found in this book, but anyone who works with co-workers, whether in a paid or volunteer position, will discover how to harness the power of personality.

From the Back Cover
You can succeed at work--no matter who you have to work with!
No matter where you work, you're going to have co-workers you get along with and those you could get along without. But did you know that you hold the key to working well with all of your co-workers? It comes from discovering how to harness the power of personality.

For 25 years, Florence Littauer's bestselling Personality Plus has been required reading for employees of major companies. Now, Personality Plus at Work shows you how to work successfully with anyone by paying attention to basic personality differences. It shows you what happens when personalities are ignored, how each personality can lead, and how to combine different personalities to maintain a vital and harmonious workplace. Whether you manage a department, work on a job site, or volunteer at your child's school, the insights found in this book will revolutionize your relationships on the job. Florence Littauer is the bestselling author of more than 40 books, including Personality Plus, which has sold more than 1.5 million copies and has been translated into 30 languages. She speaks internationally at seminars and retreats and is the president of CLASS Speakers, Inc. She lives in Nevada.

Rose Sweet is a popular speaker and the author of five books and a contributor to many more. Rose is the director of the Catholic Divorce Network and the producer of the landmark DVD series The Catholic Divorce Survival Guide. Rose lives in California.

About the Author
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