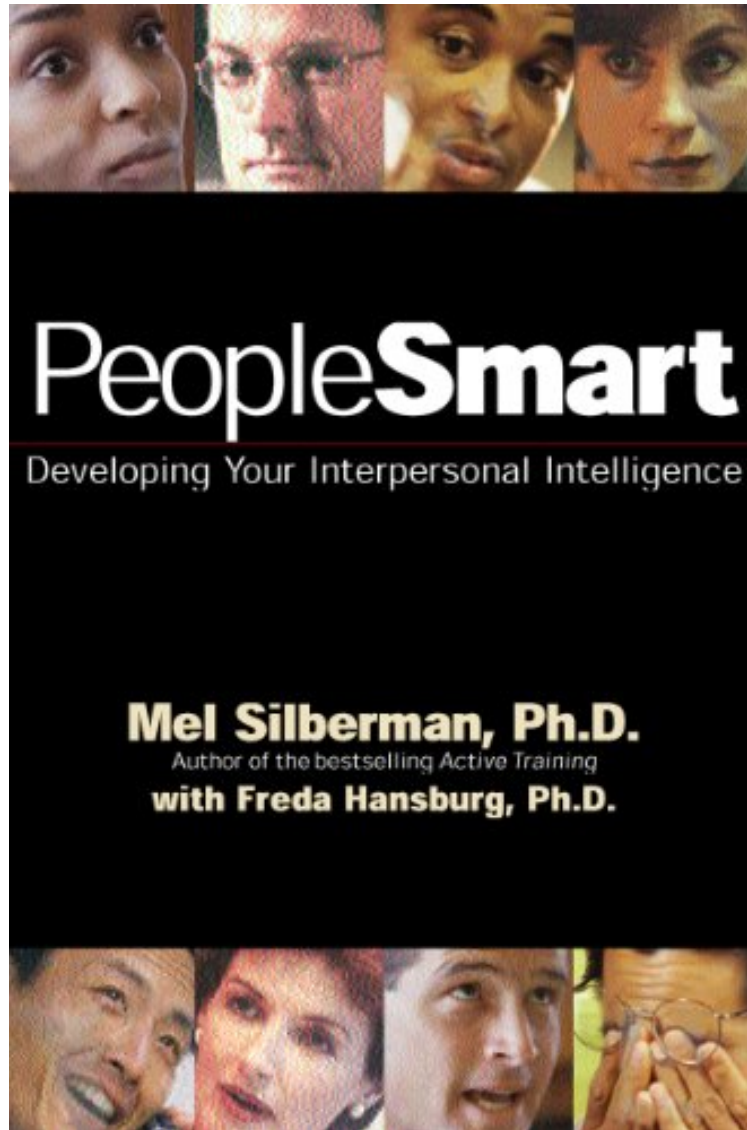


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## PeopleSmart: Developing Your Interpersonal Intelligence

*Mel Silberman*

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**Mel Silberman : PeopleSmart: Developing Your Interpersonal Intelligence** before purchasing it in order to gage whether or not it would be worth my time, and all praised PeopleSmart: Developing Your Interpersonal Intelligence:

7 of 7 people found the following review helpful. Mostly common sense and bloatedBy CodyThis book has some decent information on conflict resolution, but for the most part is little more than common sense. While it can be important and helpful to emphasize simple fundamentals, some of the generic advice such as "be yourself" is lacking in inspiration. My biggest complaint though, is even when this book does make good points it's bogged down by unneeded length. I wouldn't be the first to recommend this one.4 of 4 people found the following review helpful. People SmartBy gumby4yogaI found this to be check list heavy for example--"Do you often get along at work y/n?"

You get the point. It does not improve skills much. Not helpful. I find watching body language can be a more positive way to study people. 0 of 0 people found the following review helpful. Thorough and Descriptive  
By curious child  
PeopleSMART really is helping me bring more clarity in my life with my relationships with others. It offers us the readers a more hands on approach to understand and reflect and apply the concepts. In doing so, this book has helped me improve my relations at work and corrected certain beliefs i had. Answers questions applying in social situations. definitely a must have

WE ARE ALL in the people business because we deal with other people all the time. But do you sometimes reach out to others only to find your efforts misunderstood or rejected? Do you wish your relationships with people close to you were more harmonious and fulfilling? PeopleSmart is a practical guide for anyone who asks these questions, which means most of us at some time or other. It reveals a powerful plan for making your relationships more productive and rewarding-whether they are with a supervisor and coworkers or a spouse, relatives, and friends-by developing your interpersonal intelligence.

"...essential reading for growing important relationships in our personal and professional lives." -- Ken Blanchard, coauthor of *The One Minute Manager*, *Raving Fans*, *Empowerment Takes more than a Minute* and *Gung Ho!*" ...inspirational and practical. If you want to be interpersonally effective, this book will show you the way." -- Glenn Parker, author of *Team Players* and *Teamwork*"As e-commerce 'commoditizes' the world, PeopleSmart is the preeminent intelligence...Theoretically sound. Well researched. Very reader friendly!" -- Stephen Covey, author of *The Seven Habits of Highly Effective People*"Mel Silberman is the Leonardo da Vinci of experiential learning...PeopleSmart is a masterpiece." -- Jim Kouzes, coauthor of *The Leadership Challenge* and *Encouraging the Heart*, Chairman Emeritus, *tompeeters!company*"PeopleSmart offers insight and assistance for today's biggest workplace challenges, getting things done through others." -- Ron Zemke, coauthor of *Generations at Work*People with high intellect but low interpersonal effectiveness are likely to succeed only in limited areas of their lives. Here's an intelligent and clearly written book that will raise your interpersonal quotient. Read it! -- Arnold A. Lazarus, ABPP Distinguished Professor Emeritus of Psychology, Rutgers UniversityPeopleSmart is an elegantly simple fieldbook jam-packed with everything you need for great relationships. Make it a must-read for all your relationsassociates, friends, spouse--and reap the rewards of harmony, understanding, and productivity. -- Chip R. Bell, coauthor of *Dance Lessons: Six Steps to Great Partnerships in Business and Life*About the AuthorMel Silberman, Ph.D., is professor and coordinator of the Adult and Organizational Development Program at Temple University. He is also president of Active Training, a provider of cutting-edge business and personal development seminars based in Princeton, NJ. A licensed psychologist, he specializes in training and development, marital and family health, performance improvement, and team building. Silberman has written a dozen bestselling books for parents, business people, educators, and trainers, including *Active Training*, *Active Learning*, *Confident Parenting* and *101 Ways to Make Meetings Active*. He is also editor of *The Team and Organization Development Sourcebook* and *The Training and Performance Sourcebook*. Freda Hansburg, Ph.D., is a psychologist and facilitator of change at both the personal and organizational levels. She currently maintains a clinical practice with individuals and couples and directs the Technical Assistance Center, a consultation and training program at the University of Medicine and Dentistry of New Jersey.