

Partnerships for Health and Human Service Nonprofits: From Collaborations to Mergers

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From Springer Publishing Company : Partnerships for Health and Human Service Nonprofits: From Collaborations to Mergers before purchasing it in order to gage whether or not it would be worth my time, and all praised Partnerships for Health and Human Service Nonprofits: From Collaborations to Mergers:

THE FIRST COMPREHENSIVE GUIDE AND TOOLKIT FOR CREATING MEANINGFUL AND SUCCESSFUL

NONPROFIT PARTNERSHIP The impossible becomes possible when a partnership is formed, notably in the changing landscape of today's nonprofit environment. With contributions from expert practitioners in the nonprofit arena, this is the first comprehensive guide and toolkit for creating meaningful, long-term, and successful nonprofit partnerships. National nonprofit leaders disseminate their expertise regarding the creation of noteworthy nonprofit partnerships, mergers, and alliances. They describe challenges overcome and lessons learned. Detailed case studies address strategic partnerships at all levels, from successful community grassroots collaborations to full-blown mergers. The tools and methods described in the book will help readers to think strategically about consolidations and partnerships, to recognize challenges and opportunities inherent in different types of partnerships, and to successfully implement them. The book guides nonprofit leaders in the creation of such primary partnership models as collaboration, administrative consolidation, joint programming, and corporate merger/acquisition, and how to select the model best suited to their organization. Authors describe how nonprofits can adapt to change more easily, use concrete data in decision making, best position themselves for partnership, and innovate in ways that have meaningful impact on reducing poverty. The book also discusses how to mitigate risk and debunks merger and partnership myths. Case studies illustrate a step-by-step approach to creating partnerships with a focus on best practices. A particularly welcome feature is the clarification of complicated legal documents, as well as a partnership checklist, sample due diligence information, and sample legal documents. This book is a valuable resource for current and future leaders in social service administration, the human services, public and community health, public administration, organization management, and health care administration and management.

KEY FEATURES: Introduces the first comprehensive guide and toolkit for creating successful nonprofit partnerships
Written by respected national nonprofit leaders
Includes proven tools and best practices for creating different types of nonprofit partnerships, mergers, and alliances and choosing the best fit
Presents detailed case studies illustrating challenges overcome and lessons learned
Breaks down legal documents so they are easily understandable and includes a toolkit of key partnership agreements and documents

About the Author Tine Hansen-Turton MGA, JD, FCCP, FAAN, is founding Executive Director/CEO, Convenient Care Association (CCA), Philadelphia, USA; a national for-profit trade association of 1200 emerging private-sector based retail clinics that provide basic primary health care to over 17 million people nationally. She also serves as Vice President, Health Care Access and Policy for Public Health Management Corporation (a non-profit public health institute with 30 years in managing and consulting for other non-profit organisations), and as CEO, National Nursing Centers Consortium (where she oversees the growth and development of 250 nurse-managed health centres, serving more than 2.5 million clients). Tine is adjunct faculty, Fels Institute of Government and LaSalle University, USA. She publishes in leading peer-reviewed professional health care and legal journals and is a regular presenter at local, state and national health care conferences. She is co-author of Springer's *Community and Nurse-Managed Health Centers: Getting them Started and Keeping them Going*, an AJN Book of the Year Award Winner, and *Nurse-managed Wellness Centers: Developing and Maintaining Your Center*. Ms Hanson-Turton has received several advocacy and leadership awards, including the 2005 Eisenhower Fellowship and the American Express Next Gen Fellowship by the Independent Sector in 2010. She also recently received the Philadelphia Business Journal 40 under 40 Leadership Award and was named one of the 101 emerging Philadelphia connectors by Leadership Philadelphia, USA. Nicholas D. Torres, MEd, is CEO of Education Plus Academy and an adjunct faculty member at the University of Pennsylvania's Fels Institute of Government, USA. He is co-founder and publisher of the Philadelphia Social Innovations Journal and Lab, and President of Education Plus, Inc. Previously, Nicholas founded and chaired Pan American Academy Charter School and served as President of Congreso de Latinos Unidos, where he initiated a K-college continuum of educational services; launched mental health and primary care as part of its integrative approach; standardized a model of case management across child welfare, welfare to work, health, behavioural health, workforce and education services; and aligned the organization through standardized outcome measurements. Mr. Torres is an Eisenhower Fellow and serves on the boards of the Free Library of Philadelphia, Children's Scholarship Fund, After School Partnership, and Greentree Foundation. Richard J. Cohen, PhD, FACHE is recognized nationally as an authority in the public health management arena. He is the CEO of Public Health Management Corporation (PHMC), where he leads 1,400 employees, over 250 public health programs, and numerous subsidiary organizations that have become affiliated with PHMC during more than 20 years of mergers and acquisitions. Under his watch, the organization has expanded more than seventy-fivefold and continues to grow, with a current operating budget of approximately \$180 million. Dr. Cohen has devoted his professional life to the needs of Philadelphia, USA and the surrounding region while playing a critical role at a national level as well.