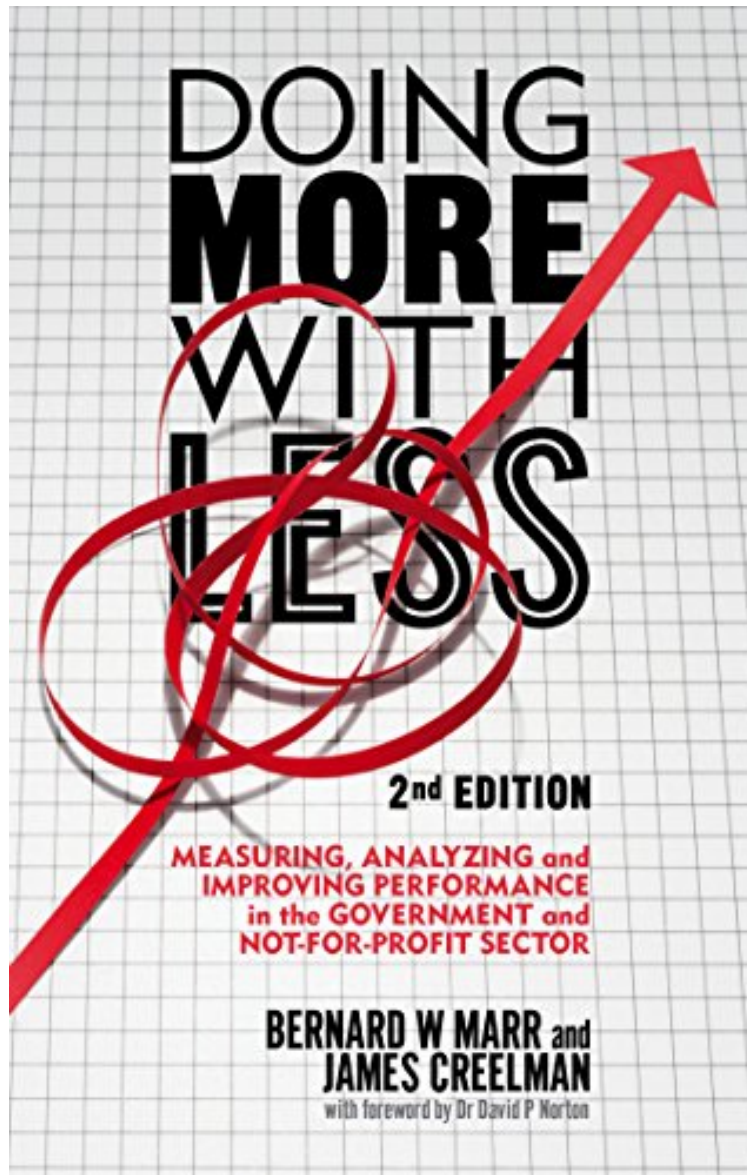


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# Doing More with Less 2nd edition: Measuring, Analyzing and Improving Performance in the Not-For-Profit and Government Sectors

*Bernard Marr, James Creelman*

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## Performance in the Not-For-Profit and Government Sectors:

0 of 0 people found the following review helpful. Real, practical steps to improve effectiveness and efficiency. Highly recommendedBy William BarbergThis book make a compelling case for how applying proven strategy management techniques consistently leads to valuable improvements in both performance and efficiency. The authors use their extensive research and deep experience to back up their recommendations. The first edition of this book was very good, and the second edition is nicely improved. Given the importance of this topic, this book should be on the reading list of public and non-profit sector leaders everywhere. This book has the answers that organizations facing tight budgets and rising demands should be thrilled to learn about.

Public sector organizations are in one of the most challenging environments they have ever had to face as they bear much of the cost of the recession. More than ever before, public sector leaders need to instil strong performance improvement disciplines into their organizations that enable these leaders to fully understand: key outcomes and priority deliverables, how to allocate reduced financial resources and where to reduce costs and improve efficiencies without jeopardizing service delivery. Written in an accessible and practical style, this fully-updated second edition addresses the efficiency drive using models, tools and ideas more commonly found in the corporate world, such as balanced scorecard and Lean. It also includes new case studies and real-life examples, from Audit Scotland, Belfast City Council, Brisbane City Council, City of Charlotte, Civil Service College (Singapore) FBI, NHS, Ministry of Works (Bahrain), Royal Canadian Mounted Police and the US Postal Service.

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