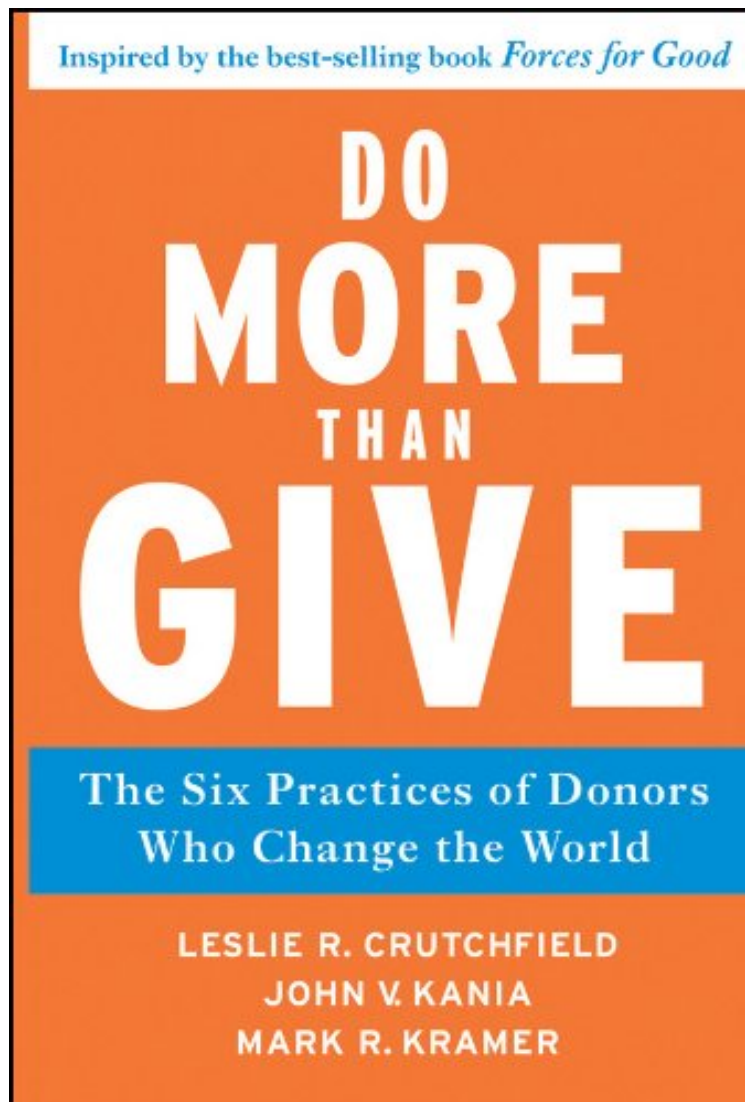


(Pdf free) Do More Than Give: The Six Practices of Donors Who Change the World (J-B US non-Franchise Leadership)

Do More Than Give: The Six Practices of Donors Who Change the World (J-B US non-Franchise Leadership)

Leslie R. Crutchfield, John V. Kania, Mark R. Kramer
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Leslie R. Crutchfield, John V. Kania, Mark R. Kramer : **Do More Than Give: The Six Practices of Donors Who Change the World (J-B US non-Franchise Leadership)** before purchasing it in order to gage whether or not it would be worth my time, and all praised Do More Than Give: The Six Practices of Donors Who Change the World (J-B US non-Franchise Leadership):

4 of 4 people found the following review helpful. Become a more effective donorBy Eileen EllsworthWhat does it take to effect change in the social sector? That is the overarching question of "Do More Than Give: The Six Practices

of Donors Who Change the World" by Leslie R. Crutchfield, John V. Kania, and Mark R. Kramer (San Francisco: Jossey-Bass, 2011. Print). Three of the most prominent thought leaders on national trends in philanthropy hold up models of "catalytic" donors who truly move the needle on complex social issues. Do More Than Give walks a donor through the stages of donor development, from (1) writing checks supporting many disparate causes, to (2) developing a strategic focus, to (3) becoming a catalyst for true change on a complex social issue. It is a useful and thought provoking work for every kind of donor, in any kind of community. If you are looking for a practical, step by step manual for how to become a more effective donor, this book has a very great deal to offer. 1 of 1 people found the following review helpful. Very clear, forthright and understandable By MA DAI enjoyed reading this book. The stories made the points very clear. Planning to implement a number of ideas. 3 of 3 people found the following review helpful. Identifying Insights By Joseph T. Ichter There are some excellent points and theories on philanthropy in the book, but about halfway through it now, I am finding it extremely wordy and repetitive. Pulling out the nuggets of great insight shouldn't be such a challenge! Sometimes there are sections that are so repetitive, that I have a deja vu moment. All in all though, if more people followed the book's guidance, philanthropy could have significantly greater impact.

How donors change the world through the six catalytic practices of high-impact philanthropy Do More Than Give provides a blueprint for individuals, philanthropists, and foundation leaders to increase their impact. Based on Forces for Good, this groundbreaking book demonstrates how the six practices of high-impact nonprofits apply to donors aiming to advance social causes. Rather than focus on the mechanics of effective grantmaking, reporting, or evaluation, this book instead proposes that donors can become proactive catalysts for change by rising to meet the challenges of our increasingly interdependent world. Key principles include: going beyond check writing/traditional volunteering; advocating for change; leveraging business; forging peer networks; empowering individuals; leading adaptively; and developing learning organizations. Contains robust case studies depicting every type of philanthropy (corporate, community, operating, specialized, and large private and family foundations) Includes easy to use "Key Takeaways" tailored for donors at the "beginner" and "experienced" levels of catalytic philanthropy Authors are internationally-acclaimed philanthropic, nonprofit, and corporate social responsibility strategy experts who frequently speak and train on high-impact philanthropy In good economic times or bad, this book provides guidance for givers to increase the impact of their charitable resources and go beyond check-writing to help solve problems and change the world.

This how-to book examines the modern role of philanthropy, moving from merely "giving away money" to becoming "active participants in the business of solving social and environmental problems." The authors examine six practices donors can undertake to change the world, an admirable goal, but much of their message gets lost in muddy jargon: "it is useful to think of collaboration as a spectrum of activity that ranges from loose coordination and informal information sharing to intense, focused collective impact campaigns" (see Figure 5.1). The message itself, and the book's organization, however, are right on the money. Each chapter concludes with a summary of key principles covered and includes reminders of important points. Some of their real-life examples are especially illustrative, such as the story about a San Diego foundation that asked residents what they hoped for in their community and used funds to create an environment tailored to those desires and needs. Also fascinating is their look at "adaptive leaders" who learn to influence beyond their control, take on a higher profile, and engage with media, a type of leadership the authors endorse but warn is "not for the timid...power hungry." (Mar.) (Publishers Weekly, April 11, 2011) From the Inside Flap Donating is just one means of achieving impact; and while it's an important starting point, it's not the endgame. Rather than focus on the mechanics of effective grantmaking, reporting, or evaluation, Do More Than Give reveals how foundation leaders, trustees, and individual donors can rise to address the complex challenges facing our increasingly interdependent world. Written by Leslie Crutchfield, John Kania, and Mark Kramer (three philanthropy experts), Do More Than Give shows how a distinct breed of donors helps solve pressing social and environmental problems. The authors studied a diverse mix of high-impact foundations, corporations, and individuals. These inspirational stories range from the world's largest private foundations and corporations to families and community and place-based foundations. While some are wealthier than others, they all share a critical trait: They each do more than give. Research for this book was grounded in the best practices revealed in the previous work coauthored by Leslie Crutchfield and Heather McLeod Grant, Forces for Good: The Six Practices of High-Impact Nonprofits (Jossey-Bass). Combining that framework with FSG's principles of catalytic philanthropy, the authors of Do More Than Give set out to understand how donors catalyze real change. From the Back Cover Praise for Do More Than Give "Do More Than Give is a game changer for thinking about the role and impact of philanthropy in the twenty-first century. Its focus on leveraging the intellectual talents, time, treasure, and networks of donors to support public policy advocacy and systems change is long overdue. This is the 2.0 version for understanding the future direction of philanthropic engagement." —Emmett D. Carson, CEO and president, Silicon Valley Community Foundation "When simply making grants doesn't get the job done, the 'shock therapy' approach of catalytic philanthropy might be just what is needed." —Sean Stannard-Stockton, CEO, Tactical Philanthropy Advisors "The smart, sensible, and strategic

practices of catalytic philanthropy offer great insights and opportunities to individual and family donors seeking to make change happen now. It's a remarkable resource for all of us." mdash;Melissa A. Berman, president and CEO, Rockefeller Philanthropy Advisors "This book will stretch philanthropists' minds, and hopefully their strategies as well. Among other things, the authors persuasively demonstrate the importance of advocacy in achieving significant social change, and they elucidate the role of evaluation as a method for learning and improving the work of both funders and their grantees." mdash;Paul Brest, president, William and Flora Hewlett Foundation, and coauthor of Money Well Spent: A Strategic Plan for Smart Philanthropy "Gone are the days when being a good corporate citizen meant giving grants to good causes. Companies today can help solve the social and environmental issues that plague our world by changing the way they fundamentally operatemdash;while continuing to generate profitsmdash;and this book shows them the way." mdash;Jeff Swartz, president and CEO, Timberland "Whether you lead a community, corporate, family, or private foundationmdash;you are an individual donor who simply wants to achieve more impactmdash;this book is for you. It's built upon fresh ideas that will spark innovation and push the field of philanthropy to reach its full potential." mdash;Steve Gunderson, president and CEO, The Council on Foundations