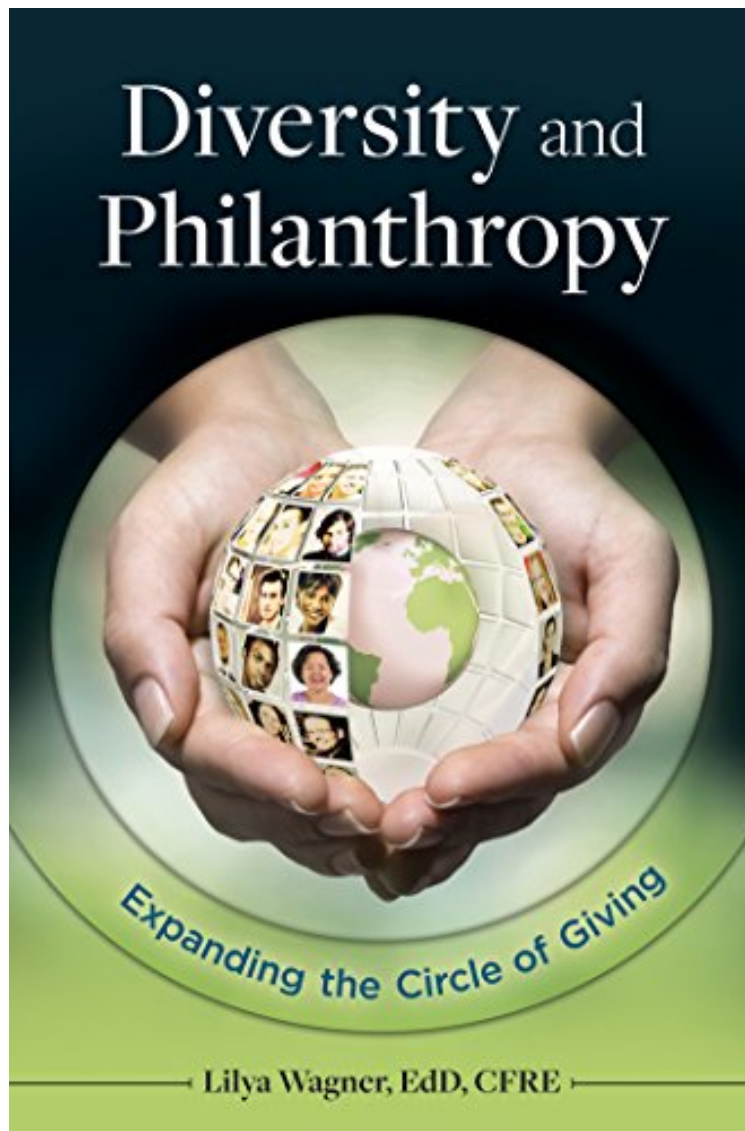


(Download free pdf) Diversity and Philanthropy: Expanding the Circle of Giving: Expanding the Circle of Giving

Diversity and Philanthropy: Expanding the Circle of Giving: Expanding the Circle of Giving

Lilya Wagner

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Lilya Wagner : Diversity and Philanthropy: Expanding the Circle of Giving: Expanding the Circle of Giving before purchasing it in order to gauge whether or not it would be worth my time, and all praised Diversity and Philanthropy: Expanding the Circle of Giving: Expanding the Circle of Giving:

0 of 0 people found the following review helpful. A must-have text for development professionals nonprofit leaders, managers, and volunteers! By Mary Anne Chern Dr. Lilya Wagner has explained in her highly readable, fascinating,

and groundbreaking text how giving is influenced by culture, and how culture impacts the way a potential donor perceives "organized" philanthropy as found in the U.S. There is absolutely no other development professional with Dr. Wagner's knowledge of global philanthropy, and once again she has produced a one-of-a-kind book that is both research and practice driven. She addresses Spanish-speaking, African, Asians and Pacific Islanders, Arab American, Jewish, Native people, and also addresses European influences on U.S. philanthropy. By understanding how individuals who come from diverse cultures wish to participate in philanthropy, and their preferences for philanthropic involvement, those of us working at non-profits can better understand how to engage everyone in the community, and thus better serve our organizations. This seminal book should be required reading for not only development professionals but also nonprofit leaders, managers, and volunteers! Mary Anne Bendixen Chern, FAHP, ACFRE 0 of 0 people found the following review helpful. Great book By Busy Great book with lots of ideas. Do get it! 0 of 0 people found the following review helpful. This book presents the importance of Cultural Intelligence in Philanthropy. By Sung Kwon This book presents the importance of Cultural Intelligence in philanthropy as a critical element of professional competency development. As a leader of a faith-based organization, philanthropy involves three most important values; 1) faith in God, 2) building trust relationships with people, and 3) creating opportunities for people to serve. In order to effectively build relationships with people and create opportunities to serve requires skill sets to understand cultural differences and their manifestations, recognize their biases, assumptions, cultural frameworks, and be willing to adapt and learn to work with different cultures. Culturally intelligent leaders are those that elevate diversity to the top of organizational planning and view it as a critical factor for innovation and creativity. In this book, Dr. Wagner challenges the one-size-fits-all mantras and presents the importance of leadership in philanthropy to adapt accordingly to the situation. '

A "one size fits all" strategy is not effective when it comes to philanthropy and fundraising in today's diversified environment. This book enables nonprofit leaders, board members, staff, and volunteers of nonprofit organizations to better reach diverse populations and incorporate perspectives that increase success by surveying the cultural context for philanthropic action. • Brings together a breadth of information on the cultural effects on philanthropy and fundraising in an approachable, practical, and readable manner • all in a single-volume resource • Provides invaluable information for anyone seeking to be culturally proficient in his or her practice, such as leaders of nongovernmental or nonprofit organizations, board members who grasp the diversity of their client groups' relationship to the organizations, and fundraising professionals • Includes vignettes provided by experts and professionals from several countries that diversify the perspectives presented • Supplies sidebars in each chapter that contain more personal opinions on philanthropy and fundraising that lend a real-life dimension to the book

About the Author Lilya Wagner, EdD, CFRE, is director of Philanthropic Service for Institutions and is on the faculty of the Lilly Family School of Philanthropy at Indiana University as well as St. Mary's University.