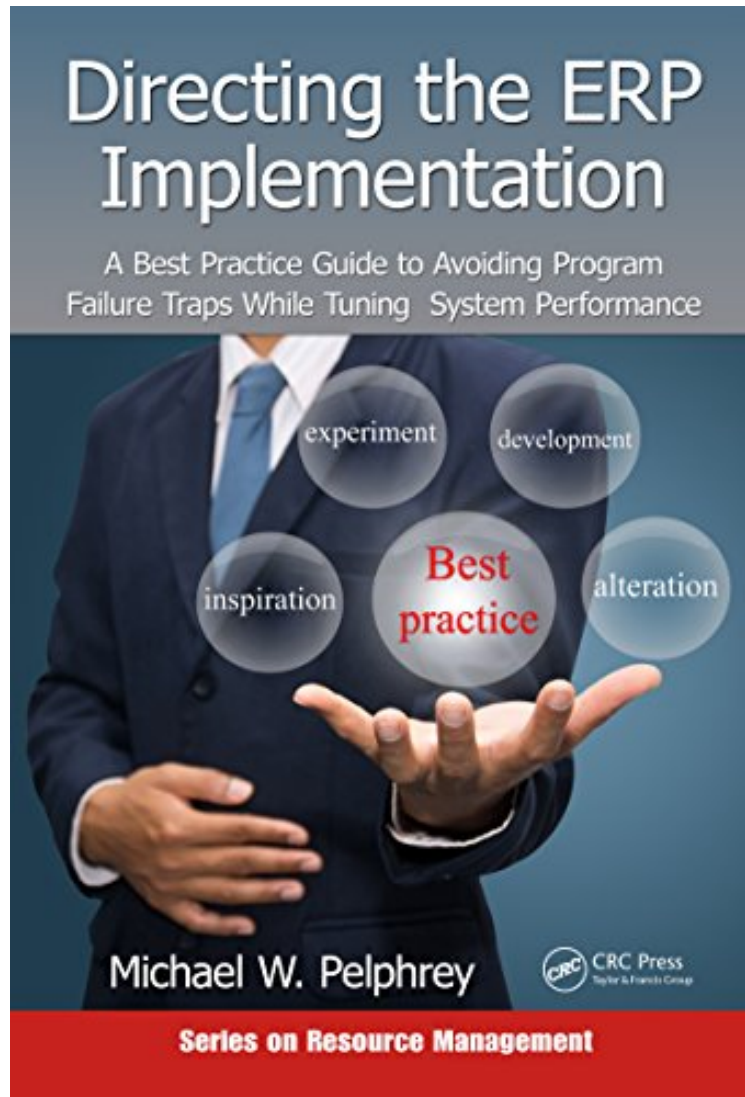


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## Directing the ERP Implementation: A Best Practice Guide to Avoiding Program Failure Traps While Tuning System Performance (Resource Management)

*Michael W. Pelphrey*

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**Michael W. Pelphrey : Directing the ERP Implementation: A Best Practice Guide to Avoiding Program Failure Traps While Tuning System Performance (Resource Management)** before purchasing it in order to gage whether or not it would be worth my time, and all praised Directing the ERP Implementation: A Best Practice Guide to Avoiding Program Failure Traps While Tuning System Performance (Resource Management):

0 of 0 people found the following review helpful. poor project management or unrealistic expectations from senior management are ...By June G. FearnDespite the fact ERP systems have been around for over 20 years, many implementations fail to accomplish the stated goals or are complete failures. Lack of adequate staffing, poor project management or unrealistic expectations from senior management are often the root cause. Mike has written a definitive guide packed with tools and techniques to address all these issues. He brings many years of experience on numerous projects. The chapters describe how to create an optimal project plan, setting data standards, education and training framework, project monitoring and deployment. For anyone currently beginning or in the middle of an ERP implementation, the tools and recommendations in this book are essential.1 of 1 people found the following review helpful. A must have guide to a Business System implementation.By Robert LacyThe cost and effort to implement a complex business system is enormous! My personal experience with four separate (large in scope) business system implementations qualifies me to critique Mr. Pelphrey's work and his book. This step by step compilation of key efforts required to successfully manage and launch an ERP system is thorough, concise and well thought out. Mr. Pelphrey provides significant detail and step by step methods, along with anecdotal real life experiences to guide you and your team through to the finish. Additionally Mr. Pelphrey has included in his appendix a plethora of data gathering tools to assist the team in managing the tasks with solid and well thought out metrics. The bottom line is always the critical aspect of all these efforts and Mr. Pelphrey recognizes it and assists you early in his approach in Directing your ERP Implementation.0 of 0 people found the following review helpful. An essential ERP Implementation handbook - a Project Manager's guideBy Mad in Aliso ViejoThis is a complete and detailed outline of all necessary steps for a successful ERP system implementation for any company. Considering the fact that such an effort affects every facet of a company, Mr. Pelphrey has delineated a clear approach to insure that all members of the organization are communicating properly, and all are made aware of their responsibilities in the implementation effort. Anecdotes and examples of various efforts as well as discussions of pitfalls to avoid are included. The appendices contain many tools and forms that may be used to monitor progress and highlight problems and direct solutions. This is a book that will be referred to time and again during the project lifetime by ERP project managers. This is an essential tool.

Although many books outline approaches for successful ERP implementations, the data shows that most ERP efforts yield minimal return on investment (ROI), with most projects failing. Directing the ERP Implementation: A Best Practice Guide to Avoiding Program Failure Traps While Tuning System Performance supplies best practices along with a proven roadmap for improving the odds of system implementation success.By adhering to the time-tested framework outlined in the book, your organization will be able to commit to the precepts and practices that lead to successful implementations. Supplying an innovative and fast-track, yet comprehensive, approach to ERP implementation success, the book provides practical guidance to help executive leadership do the right things along the ERP journey.Explains how to engineer a project plan, generate requirements, and obtain a results-oriented commitmentDetails the practical deployment framework essential for success and includes a variety of tools to position an organization for successDescribes how to ensure proactive involvement by the project team, executive sponsors, stakeholders, and working-level systems championsHighlighting the essential planning ingredients that are frequently omitted from ERP implementation start-ups, the book provides readers with the planning framework and proven foundational methods and principles to ensure smooth planning and systems deployment, product quality, and maximum ROI.The book covers everything from software selection and integration to common snags, traps, and black holes. Best practice tool sets include proven methods such as information workmanship standard, which defines quality; conference room piloting, which assists in matching teams to objectives seamlessly; education, training, and implementation framework, which addresses preparing the operating production environment; and project monitoring and deployment, covering project and risk management.

About the AuthorMichael W. Pelphrey obtained his BA in business administration from California State University, Fullerton, California, and his MS in finance from West Coast University, Los Angeles, California. He has over 30 years of experience with a broad and varied background in the ERP marketplace. Not only has he been a user of ERP solutions, but he was also a director of technical and business consultants at Comserv, a leading ERP software company located in Stuart, Florida; an ERP project manager; an ERP business architect; and a partner at BDO Seidman, an accounting and consulting practice. Functionally, he was the president/CEO of a mid-market just-in-time manufacturing firm with nine divisions spread across the United States.Throughout his career, he has supported, in varying degrees, over 300 ERP projects for Fortune 500 companies as well as mid-market and small businesses. As an executive and business architect, he was highly successful at driving dynamic gains in revenue and profit and market share in small to Fortune 500 arenas. As an expert in IT Program Management, he focused upon cost/schedule deliverables, customer service, and collaborative team proficiency. In addition, he was awarded IT Employee of the Year for Operational Performance (Fortune 100 Company).He has been a frequent article contributor and speaker at the American Production and Inventory Control Society, the American Society for Quality Control, and the Society of

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